Attachment 6: Price Proposal (per Addendum No. 8)

RFP 142F-20

Rev. 2

Proposal for the re-manufacturing, furnishing, and delivery of sixty (60) forty-foot hybrid buses and associated Options in accordance with Technical Specification No. VE20-051.

| Bidder Legal Name: | |
|---------------------------------------|--|
| Doing Business As Name, if different: | |
| Street: | |
| City, State, Zip: | |
| Telephone: | |

The undersigned proposes to furnish equipment, materials, and services in accordance with the Contract Documents for RFP No. 142F-20 to which this Proposal Form is attached, at the following prices, subject to the terms and conditions of the Contract Documents.

The price offered for each item is the full price, including delivery charges and all taxes, direct and indirect, and includes all premium on bonds, labor, and materials costs, patent royalties, and all other overhead charges of every kind and nature.

Proposer shall show all prices in English words and numerals expressed in United States of America dollars. In the case of a discrepancy between the price offered in words and the price offered in numerals, the price offered in words shall govern. These prices shall be the total price, delivered in accordance with the RFP documents and Technical Specifications.

The undersigned further declares that they have carefully examined the Contract Documents including the Contract Provisions and Technical Specification No. VE20-051; Addenda; RFP No. 142F-20 including all response forms and attachments, and that they have familiarized themselves with all of the conditions affecting the Contract and understand that in making this bid they waive all right to plead any misunderstanding regarding the same.

The undersigned further understands and agrees that if this Proposal is accepted they are to furnish all of the materials specified, in the manner and at the time prescribed, and in accordance with the requirements set forth in the Contract.

Clarifications:

- Basis of Award is the sum of all items listed below.
- Regarding Hidden Damage (Out of Scope) Allowance Work Scopes:
 - The Bidder shall provide the hourly rate of pay for laborers and engineers in the format as outlined below
- The hourly rate paid by the Authority for labor or engineering work will, in no event, exceed the hourly rates
- In the process of performing the bus overhaul/rehabilitation, the Contractor shall prepare a written report listing all hidden body damage, previously unseen, which may require corrective work. Such conditions include corrosion, deterioration, or wear which may require repairs. This does not imply that the Authority will agree to this work, or spend any or all of the Hidden Damage Allowance. If the Authority agrees that the work should be performed, an agreement shall be reached as to the amount of labor/materials required, to correct such additional work. This

work must be approved by the Authority's Technical Project Manager and confirmed/signed off by the Authority's Resident Inspector.

- Regarding Optional Work scope (Options 1 5):
 - The Authority shall make a determination which, if any, Options will be executed.
 - The Contract reserves the right to exercise Option within five (5) years from Notice to Proceed.
 - Options, if executed, will be incorporated to the entire fleet of buses.
- Regarding Optional Work scope (Options 6):
- The Authority shall make a determination whether this Option will be executed and the quantity to be executed.
- The Contract reserves the right to exercise this Option within five (5) years from Notice to Proceed.
- If Option 6 is executed, Options 2, 3, and 5, may also be exercised at the Authority's discretion for the Option 6 Buses.

Instructions: Enter requested information in all yellow highlighted cells. Pricing is Per Unit based on the quantities in column B.

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|------|----------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------|-----------------|-----------------|
| Item | Quantity | Description | Delivered Unit Price in Words | Price (Numbers) | Total |
| 1 | 60 | Remanufacturing, furnishing, and delivery of Forty-Foot Hybrid Buses (2014 New Flyer XDE40 SR1881,1902 build - with mainly carbon steel structure and diesel/hybrid propulsion) including all Special Tools and Diagnostic Equipment in accordance with Contract Documents including RFP No. 142F-20 and Technical Specification No.C67 VE20-051 | | \$ 1.00 | \$ 60.00 |
| | 60 | Hidden Damage (Out of Scope) Allowance (sum of items 2a, 2b, and 2c below) | | \$ 17,450.00 | \$ 1,047,000.00 |
| | | Labor Rate (state hourly all inclusive pay rate) | | \$ 1.00 | |
| 1a | 60 | Labor (direct employee or subcontractor including all markups) - Labor Rate above x 200 hours per bus | | \$ 200.00 | |
| 1b | 60 | Material (Direct Cost) - \$15,000 per bus | Fifteen thousand dollars | \$ 15,000.00 | |
| 1c | 60 | Material (Markup - 15%) - \$2,250 per bus | Two thousand two hundred fifty dollars | \$ 2,250.00 | |
| | 60 | OPTION 1 - Provision by Contractor of additional corrosion protection applications (as specified in Technical Specification VE20-051 Section TS 3.25.1) | | \$ 1.00 | \$ 60.00 |
| | 60 | OPTION 2 - Provision by the Contractor of an Engine (Cummins ISB 6.7) Extended Warranty (as specified in Technical Specification VE20-051 Section TS 3.25.2) | | \$ 1.00 | \$ 60.00 |
| | 60 | OPTION 3 - Provision by the Contractor of a License Plate Recognition (LPR) System (as specified in Technical Specification VE20-051 Section TS 3.25.3) | | \$ 1.00 | \$ 60.00 |
| | 60 | OPTION 4 - Provision by the Contractor of a Luminator Smart Series III Destination Sign system solution (as specified in Technical Specification VE20-051 Section TS 3.25.4) | | \$ 1.00 | \$ 60.00 |

| | 60 | OPTION 5 - Provision by the Contractor for an Increased Capacity Energy Storage System with Geofencing (as specified in Technical Specification VE20-051 Section TS 3.25.5) *Note: Option 5 pricing must include a credit for the base order cost for TS 3.9.1 Energy Storage System (ESS) material and work scope. | | \$ 1.00 | \$ 60.00 |
|----|-----|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------|-----------------|--------------------|
| | | | | | |
| 2 | 156 | OPTION 6 - Provision by the Contractor of an Overhaul of up to an additional 156 New Flyer buses excluding Options 1-5 above (as specified in Technical Specification VE20-051 Section 3.25.6) | | \$ 1.00 | \$ 156.00 |
| | 156 | Hidden Damage on OPTION 6 Buses (Out of Scope) Allowance (sum of items 2a, 2b, and 2c below) | | \$ 17,450.00 | \$ 2,722,200.00 |
| | | Labor Rate (state hourly all inclusive pay rate) | | \$ 1.00 | |
| 2a | 156 | Labor (direct employee or subcontractor including all markups) - Labor Rate above x 200 hours per bus | | \$ 200.00 | |
| 2b | 156 | Material (Direct Cost) - \$15,000 per bus | Fifteen thousand dollars | \$ 15,000.00 | |
| 2c | 156 | Material (Markup - 15%) - \$2,250 per bus | Two thousand two hundred fifty dollars | \$ 2,250.00 | |
| | 156 | OPTION 2 - Provision by the Contractor of an Engine (Cummins ISB 6.7) Extended Warranty (as specified in Technical Specification VE20-051 Section TS 3.25.2) for the 156 Option Buses | | \$ 1.00 | \$ 156.00 |
| | 156 | OPTION 3 - Provision by the Contractor of a License Plate Recognition (LPR) System (as specified in Technical Specification VE20-051 Section TS 3.25.3) for the 156 Option Buses | | \$ 1.00 | \$ 156.00 |
| | 156 | OPTION 5 - Provision by the Contractor for an Increased Capacity Energy Storage System with Geofencing (as specified in Technical Specification VE20-051 Section TS 3.25.5) for the 156 Option Buses *Note: Option 5 pricing must include a credit for the base order cost for TS 3.9.1 Energy Storage System (ESS) material and work scope. | | \$ 1.00 | \$ 156.00 |
| | | TOTAL | | | \$ 3,770,184.00 |